

Typical Billing Rates for A/E Firms

The information in this table indicates typical billing rates for A/E firms. (They were obtained from PSMJ's 2007 Fees & Pricing Survey, escalated by 7% to reflect the estimated escalation since the data was collected.) The median rates are generally appropriate for routine services, while the 75th percentile rates are generally representative of more specialized services. Of course, these rates vary considerably depending upon firm size, geographic location and other factors, so they should be viewed only as general guidelines.

Source: PSMJ's 2007 Fees & Pricing Survey

	Median	75th Percentile
Principal	\$182	\$214
Associate	150	166
Project Manager	134	144
Project Architect	118	137
Project Engineer	118	134
Architect	107	124
Senior Engineer	128	150
Intern Architect	85	91
Engineer	102	112
Junior Engineer	87	106
Designer	94	107
Senior Drafter	90	96
Drafter	75	86
Spec Writer	107	134
Estimator	107	119
Job Site Inspector	80	98
Clerical	59	70



PSMJ's **Public Works**
Project Management Bootcamp